



DEPARTMENT OF THE TREASURY
INTERNAL REVENUE SERVICE
WASHINGTON, D.C. 20224

Bobby Ephrem
421 NE 116th Place
Portland, OR 97220-2336

Person to Contact: John Joseph

Employee I. D. Number: 84-01035

Telephone Number: (303) 446-1171

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**Refer Reply To: Mail Stop 4021
600 17th Street
Denver CO 80202**

Date: 8/23/2006

NOTICE OF JEOPARDY ASSESSMENT AND RIGHT OF APPEAL

Dear Taxpayer:

Under Section 6861 of the Internal Revenue Code, you are notified that I have found you concealing and/or dissipating your assets thereby tending to prejudice or render ineffectual collection of income tax for the taxable years 1996, 1997, 1998, 1999, 2000, 2001, 2002, 2003, 2004 and 2005.

Our investigation revealed the following:

We believe you have used nominees in an attempt to conceal substantial income and assets

Evidence obtained shows that you built a personal residence in 1999. From February 3, 1999 through February 21, 1999, twenty nine cashiers checks totaling \$114,705.00 were structured to pay Chicago Title Insurance Co. for the purchase of the property. Various family members assisted in this structuring, where you and your wife Donna Smith presented all of these cashiers checks to the Title Company. Ten of these cashiers checks totaling \$40,373 were purchased by you. A Form 8300 was issued for \$119, 120. The currency to purchase all of these cashiers checks appears to have originated from your business. Information obtained indicates that you also paid approximately \$300,000 for the construction of the residence using third party checks endorsed over to the builder. This information indicates that you took customer payments for auto purchases, and endorsed these checks over to the builder, thereby avoiding depositing to the bank and concealing your income. The residence is

completely paid off and is in the name of Donna Smith and Robert Melius (the builder). Information obtained shows that Robert Melius has absolutely no interest in the residence. As a result you have concealed the income used to pay for the residence and you have used your wife, Donna Smith as a nominee to conceal that you own the residence.

You used false SSN's conducting multiple 8300 and currency transactions (CTR's). You used your son's SSN on the bank account of the business. You also had a preparer draft returns in your name for the years 2000 and 2001, however, you used your son Robert Ephrem's SSN.

You have concealed or attempted to conceal substantial income and assets

You concealed substantial currency-CASH from the Government by keeping it hidden in your personal residence and in safe deposit boxes.

On August 15, 2006, Special Agents with the IRS, Criminal Investigations executed a Federal Search Warrant at your residence located at 9379 SE Highgate Drive. Special Agents seized a total of \$366,768.50 in U.S. currency. \$86,557.00 in U.S. currency was found within numerous bags, which was located in a bedroom closet on the second floor of the residence. \$36,850.00 in U.S. currency was found within a milk carton, which was located in the attic under the floor between the floor joists. \$32,893.00 was found within a number of handbags, which was located in a bedroom closet on the second floor of the residence. \$38,380.00 in U.S. currency was found within a red colored suit jacket and \$26,800.00 in U.S. currency was found within a green colored suit jacket, which were both located within the master bedroom closet on the first floor of the residence. \$144,300.00 in U.S. currency was found within a US Bank bag, which was located on the floor within the master bedroom closet on the first floor of the residence. \$988.50 in U.S. currency was found in numerous locations throughout the residence.

On August 16, 2006, Special Agents with the IRS, Criminal Investigations executed a Federal Search Warrant on safe deposit box number 184-1306 at the US Bank branch located at 300 E Powell Blvd., Gresham, Oregon. One of the keys that were found at your residence was used to open the safe deposit box. Within the safe deposit box were seven (7) separate bags containing US currency and a small bag containing 10 Canadian \$50 gold coins. The US currency contained within the seven (7) bags totaled \$605,981.00. The currency was converted by the government into a cashier's check in the amount of \$605,981.00, payable to the Internal Revenue Service. A safe deposit signature card was obtained from US Bank which shows that the safe deposit box was opened on December 28, 1996 by "Bobbie Ephrem" and "Donna Smith". The SSN listed on the signature card for "Bobbie Ephrem" is "543-96-6813" and for "Donna Smith" is "540-92-5986". Their address is listed on the signature card as "421 NE 116th Place, Portland, Oregon 97220".

On August 16, 2006, Special Agents with the IRS, Criminal Investigations executed a Federal Search Warrant on safe deposit box number 220-713 at the US Bank branch located at 4100 NE 122nd Avenue, Portland, Oregon. One of the keys that was found at

your residence was used to open the safe deposit box. The box contained \$661,053.00 in US currency consisting mostly of \$100.00 and \$50.00 bills. Most of the currency was in vinyl zippered bags. Inside of the vinyl bags the currency was further wrapped in various types of wrappings to include purple colored "Crown Royal" bags, socks and paper wrappings. Most of the paper wrappings appeared to be elementary school papers with the name "Robert" written on them. The box also included a small number of miscellaneous documents. A Special Warranty Deed recorded by Ticor Title Insurance shows a deed for 421 NE 116th Place, Portland, OR granted by Clifford Archer to Donna Smith on December 7, 1989. A small amount of vehicle sales documents were in the safe deposit box including documents from Portland Auto Auction and South Seattle Auto Auction. A safe deposit signature card was obtained from US Bank with shows that the safe deposit box was opened on January 10, 1990 by "Diana Ephrem" and "Laura Ephrem". Their address is listed on the signature card as "421 NE 116th Place, Portland, Oregon 97220".

On August 16, 2006 at 9:00 AM, Special Agents with the IRS, Criminal Investigations executed a Search Warrant in the matter of Washington Mutual Safety Deposit Box Number 505 located at 1515 NE 112th Avenue, Portland, Oregon. At approximately 9:00 AM, agents entered Washington Mutual, Gateway Financial Center, located at 1515 NE 112th Avenue Portland, Oregon 97220. Agents introduced themselves to a bank employee and presented their credentials for inspection. An agent told a bank employee they were there to execute a search warrant on Safe Deposit Box #505. Agents seized items that included 10 bags of currency. The 10 bags of currency totaled \$1,120,377.00. One of the keys that were found at your residence was used to open the safe deposit box.

On August 15, 2006, Special Agents with the Internal Revenue Service, Criminal Investigations interviewed Robert Ephrem, son of Bobby Ephrem. Robert Ephrem emphasized that it's his father that handles all the money. He stated all of the cash goes to his father (with exception of about \$11,000 that Robert Ephrem had). He also stated that his father told him not to deposit cash into the bank.

In summary, you concealed the following currency:

a. Concealed currency at your residence

Amount	Location
\$86,557.00	Bedroom Closet, Second Floor
\$36,850.00	Milk Carton - Attic under Floor Joists
\$32,893.00	Multiple Handbags - Bedroom, Closet 2nd Floor
\$38,380.00	Red Colored suit Jacket – Mst. Bedroom Closet, 1st Floor
\$26,800.00	Green Colored suit Jacket – Mst. Bedroom Closet, 1st Floor
\$144,300.00	US Bank Bag – On Floor Master Bedroom, First Floor
\$988.50	Numerous Locations
\$366,768.50	Total Currency in Residence

b. Concealed currency in safe deposit boxes

Amount	Location
\$605,981.00	Box 184-1306, US Bank 300 E Powell, Portland, OR
\$661,053.00	Box 220-713 US Bank 4100 NE 122 nd Ave., Portland, OR
\$1,120,377.00	Box 505 Washington Mutual 1515 NE 112 th Ave, Portland, OR
\$2,387,411.00	Total Currency in Safe Deposit Boxes

Total Currency Seized \$2,754,179.50

In summary, you concealed \$2,754,179.50 total dollars of currency within your residence in numerous locations and in three safe deposit boxes:

In a further and one last attempt to conceal the currency from the government, at the time of the search warrant, you stated that you had no currency in your residence, yet \$366,768.50 in currency was in your residence, a large part of which was in your bedroom.

You attempted to conceal your income by having false Forms 1040 and Schedule C Forms (yet unfiled) prepared reporting only a fraction of your gross receipts

You attempted or planned to attempt to conceal your income by having false Forms 1040 and Schedule C Forms prepared, yet unfiled, using your son Robert's SSN 543-96-6813. Although these forms were not filed, it shows your intent to conceal your own substantial income compared to what was reported on the unfiled returns, and it shows your intent to conceal your business and your income under your son's SSN.

Year	Actual Gross Receipts Computed	Gross Receipts on False Returns	Difference
2000	\$5,782,779	\$144,812	\$5,637,967
2001	\$3,287,482	\$149,973	\$3,137,509

You also concealed your income by recently having false Forms 1040 and Schedule C's prepared in your own SSN after receiving an IRS Notice for the years 2004 that you had failed to file tax returns. On the 2004 and 2005 returns secured from the return preparer, you failed to report on these forms, nearly 16 million dollars in gross receipts as computed by the Internal Revenue Service.

Year	Actual Gross Receipts Computed	Gross Receipts on False Returns	Difference
2004	\$6,654,957	\$345,728	\$6,309,229
2005	\$9,894,736	\$360,895	\$9,533,841

You concealed your income and assets by failing to deposit substantial currency into bank accounts you maintained

You maintained a number of bank accounts; however you failed to deposit at least \$2,754,179.50 in U.S. currency which concealed this income and asset from the Internal Revenue Service. The currency was located within your personal residence and within three safe deposit boxes and was seized during the execution of Federal search warrant by Special Agents with the Internal Revenue Service.

Additionally, we believe that you structured cashiers checks to avoid the filing of currency transaction reports (CTR) for the down payment on your personal residence at 9379 SE Highgate Drive, Portland. This information is discussed in detail previously above. Information we have obtained indicates the residence cost over \$400,000. Information also shows that you paid the remaining balance of nearly \$300,000 by not depositing, but by endorsing third party checks believed to be from your customers on purchases of autos that you sold.

You had the following bank accounts:

1. Bank of America account number 21106-29782 under the name "Bobbie Ephrem". The address on the account is listed as "421 NE 116th Place, Portland, Oregon 97220".
2. US Bank account number 153657336647 under the name "Bobby's Auto Sales" and "Bobbie Ephrem". The address on the account is listed as "1205 NE 82nd Avenue, Portland, Oregon 97220".
3. US Bank account number 153655808464 under the name "Bobbys Auto Sales". The address on the account is listed as "740 SE 82nd Avenue, Portland, Oregon 97216-1104".

In an interview of your son Robert Ephrem, he stated that you had told him to not deposit any currency into bank accounts. This further confirms your intent to conceal currency and your assets from the government.

You possessed and you deal in huge amounts of cash

Special Agents with the Internal Revenue Service, Criminal Investigations located and seized \$2,754,179.50 of U.S. currency from your personal residence and from three safe deposit boxes believed to be under your control. The currency in your residence was hidden in various locations. Additionally, you denied the existence of the currency when asked by Special Agents.

You have failed to file and failed to report any income despite possession of large amounts of cash

As discussed above, you had possession of and in safe deposit boxes with \$2,754,179.50 in cash. You failed to file tax returns for the years 1996 through and including 2005 and failed to report substantial income for each of these years. You failed to report the following income even though you were in possession of \$2,754,179.50 million in currency:

Year	Gross Receipts Corrected	Gross Receipts Reported	Unreported Gross Receipts
1996	\$2,576,758	-0-	\$2,576,758
1997	\$3,192,203	-0-	\$3,192,203
1998	\$2,919,421	-0-	\$2,919,421
1999	\$5,885,634	-0-	\$5,885,634
2000	\$5,782,779	-0-	\$5,782,779
2001	\$3,287,482	-0-	\$3,287,482
2002	\$10,870,060	-0-	\$10,870,060
2003	\$7,035,325	-0-	\$7,035,325
2004	\$6,654,957	-0-	\$6,654,957
2005	\$9,894,736	-0-	\$9,894,736

During the period from 1996 through 2005, you failed to report the following computed income:

Year	Gross Receipts	Gross Profit	Taxable Income
1996	\$2,576,758	\$317,714	\$305,572
1997	\$3,192,203	393,599	\$380,123
1998	\$2,919,421	359,965	\$347,353
1999	\$5,885,634	725,699	\$707,180
2000	\$5,782,779	713,017	\$694,345
2001	\$3,287,482	405,346	\$390,383
2002	\$10,870,060	1,340,278	\$1,312,367
2003	\$7,035,325	1,403,932	\$1,374,988
2004	\$6,654,957	1,404,647	\$1,375,538
2005	\$9,894,736	1,631,370	\$1,598,944

In summary, during the years 1996 through 2005 you failed to file and failed to report any income, when based on conservative income computations you had gross receipts during this same period of \$68,392,563.

You failed to make any estimated tax payments even though you had in your possession nearly 3 million in currency

You had substantial net income and accumulated nearly 3 million in currency, for the years 1996 through 2005, however you failed to make any estimated tax payments on the income earned.

You have used false SSN's, i.e. in an attempt to conceal your income and your assets

You have used multiple false SSN's. We believe you have used false or other individuals SSN's to conceal your identity, your business, your financial transactions, and your income and assets.

IRS records show that during 2001, 2002 and 2003, Forms 1099-INT, Interest Income, were filed by US Bank to report interest that was paid to "Bobbie Ephrem dba Bobby's Auto Sales, 740 SE 82nd Ave, Portland, OR 97216." The SSN that the forms were filed under was 543-96-6813, which is the SSN of your son, Robert Ephrem. Additionally you used his SSN on draft Forms 1040 and Schedule C for the years 2000 and 2001.

Currency and Banking records show you used multiple false SSN's to conduct currency transactions. Your SSN is 544-53-1574, however, you conducted the following transactions using false or other individual's SSNs:

	Date	Type	Amount	Transactor	SSN Used
		Transaction			
1.	5/20/94	8300	\$13,902	Bobby Ephrem	543-62-6461
2.	1994	8300	\$12,535	Bobby Ephrem	543-62-6461
3.	1994	8300	\$13,013	Bobby Ephrem	543-62-6461
4.	11/4/94	8300	\$10,050	Bobby Ephrem	543-62-6461
5.	1994	8300	\$12,965	Bobby Ephrem	543-62-6461
6.	8/31/95	8300	\$11,234	Bobby Ephrem	543-62-6461
7.	2/20/98	8300	\$10,704	Bobby Ephrem	543-62-6461
8.	10/27/99	8300	\$10,031	Bobby Ephrem	543-62-6461
9.	11/26/02	CTR	\$11,600	Bobby Ephrem	543-84-4472

IRS Records show that 543-62-6461 and 543-84-4472 are not your SSN's, i.e., you used false SSN's to conduct the above transactions.

You have failed to keep appropriate financial information

Search warrants of your business and residence failed to find any regular books or records. Evidence obtained from your preparer shows you failed to keep any type of books and records to summarize your income for all years, 2005 and prior.

There is a lack of assets from which the tax liability can be collected

There is a lack of assets from which the potential tax liability can be collected (other than the currency which may be returned to you which the Service believes will be concealed, transferred or otherwise disposed of). Based on information known to date the real property that you own is not sufficient if liquidated to pay the tax liability that you owe.

The Service believes that if currency is returned to you, that you will transfer, attempt to transfer, dissipate, or conceal this currency from the Internal Revenue Service.

The Service believes you could easily dissipate part or all of the currency when/if returned to you. You have a history of concealing your income and your assets from the Internal Revenue Service in an attempt to place your assets beyond the reach of the government. This includes the concealment of substantial currency in your residence and in safe deposit boxes. You have used nominees to conceal the payment of and your ownership interest in real property. You have used false SSN's to conceal currency transactions and your ownership of bank accounts. We believe that if the currency seized is returned to you that you will again attempt to place this currency and your assets beyond the reach of the government by transferring, concealing, or otherwise dissipating it.

Recent examples include(1) Your concealment of \$2,754,179.50 at your residence and in safe deposit boxes, (2) failing to deposit this currency generated in your business, (3) failing to keep business records concealing your income, (4) preparation of false 2004 & 2005 federal returns to conceal your income and (5) you denying the existence of currency in your residence at the time of the search warrant. Additionally your wife made an attempt during the execution of a Federal Search Warrant to remove from the premises a purse that contained \$32,633.00 in U.S. currency.

Even though some of the events occurred in the past, in totality, you have shown that you have the absolute propensity to conceal your income and assets from the government, thereby tending to prejudice or render ineffectual collection of income tax for the taxable years 1996 through and including 2005.

The above stated facts jeopardize or prejudice or impede the collection of income tax for the periods ending December 31, 1996, December 31, 1997, December 31, 1998, December 31, 1999, December 31, 2000, December 31, 2001, December 31, 2002, December 31, 2003, December 31, 2004, and December 31, 2005. Accordingly,

based on information available at this time, I have approved assessment of tax and additional amounts determined to be due as reflected in the attached computations:

Taxable Period	Tax	Penalty	Interest
1996	\$125,048	\$128,578	\$225,093
1997	\$156,612	\$161,076	\$231,253
1998	\$142,476	\$145,434	\$173,695
1999	\$295,339	\$302,249	\$287,040
2000	\$290,126	\$298,370	\$208,854
2001	\$159,479	\$161,865	\$86,070
2002	\$538,674	\$518,968	\$210,605
2003	\$517,236	\$463,531	\$144,657
2004	\$517,278	\$434,010	\$89,793
2005	\$601,513	\$475,262	\$27,932
Total	\$3,343,781	\$3,089,342	\$1,684,992

Under Section 7429 of the Internal Revenue Code, you are entitled to request administrative and judicial reviews of this assessment action.

For an administrative review, you may file a written protest with the Director, Western Area Examination, SB/SE within 30 days from the date of this letter, requesting redetermination of whether or not:

1. the making of the jeopardy assessment is reasonable under the circumstances, and
2. the amount so assessed or demanded as a result of the action is appropriate under the circumstances.

When feasible, a conference will be held on an expedite basis to consider your protest. Your protest will be forwarded to the Regional Appeals Office where a conference will be held.

If you submit new information or documentation for the first time at an Appeals conference, the Appeals Office may request comment from the Director, Western Area Examination, SB/SE on such evidence or documents.

Enforced collection action may proceed during any administrative appeal process unless arrangements are made regarding collection of the amount assessed. To make such arrangements, please contact Revenue Officer **Teresa A. Kelly 503-399-5621x224**.

You may request a judicial review of this assessment by bringing a civil suit against the United States in the U.S. District Court in the judicial district in which you reside, or in which your principal office is located. However, in order to have this action reviewed by

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the District Court, you must request administrative review within 30 days of the date of this letter. Such suit must be filed within 90 days after the earlier of (1) the day that the Service notifies you of its decision on your request for administrative review, or (2) the 16th day after your request for administrative review was made. The Court will make an early determination of the same points raised in your protest to determine whether the making of the assessment is reasonable under the circumstances, and whether the amount assessed or demanded is appropriate under the circumstances. The Court's determination is final and not reviewable by any other court.

Appeal to the Courts in Case of Income, Estate, Gift and Certain Excise Taxes

If an agreement is not reached with the Internal Revenue Service, a notice of deficiency is required by law to be issued within 60 days from the date of jeopardy assessment made under section 6861 of the Internal Revenue Code. You will then have 90 days (150 days if outside the United States) from the date the notice is mailed to file a petition with the United States Tax Court.

Appeal to Courts in Case of Other Taxes Assessed Under IRC 6862

Claim for credit or refund of taxes assessed under section 6862 of the Internal Revenue Code may be filed in accordance with section 6511(a) of the Code for administrative and judicial review of the merits of the liability assessed. An administrative decision on the claim may be appealed to the courts under the provisions of section 7422(a) of the Code.

If you have questions about this letter, you may call or write the office of the contact person identified on the front of this letter. You also have the right to contact the office of the Taxpayer Advocate. Taxpayer Advocate assistance is not a substitute for established IRS procedures, and it cannot reverse legally correct tax determinations nor extend the fixed time for you to request an administrative review or bring civil suit. The Taxpayer Advocate can, however, see that a tax matter that may not have been resolved through normal channels gets prompt and proper handling. If you want Taxpayer Advocate assistance, call 1 (877) 777-4778.

Thank you for your cooperation.

Sincerely,



Gerald W. Reese

Director, Western Area Examination, SB/SE

Enclosures:

Tax Computation Method and Amounts

EXPLANATION OF GROSS PROFIT AND GROSS PROFIT % AND GROSS RECEIPTS USED FOR THE TAX COMP OF BOBBY EPHRAM FOR TAX YEARS 1996 – 2005.

GROSS PROFIT AND GROSS PROFIT %

"Deal" files also known as "jackets," for the years 1996 through 2005, were recovered in the search warrant executed by IRS-CI of the taxpayer's business and residence. For 2003 to 2005, each deal jacket was reviewed and entered into a data base by SBSE Revenue Agents. The database showed the box #, jacket #, date, customer, sales price, total cost, car profit (sale price minus total cost), salesperson's commissions (25% of car profit) and net profit (car profit minus sales commission). "Pack fees" (see explanation below) and wholesale sales were also marked. The information was hand recorded on the outside of the jackets. The jackets contained the purchase and sales documents and registration and DMV records.

"Pack fees" were fees that taxpayer added the cost of his retail sales for general overhead expenses. The fee was \$400 per car (\$350 prior to 2003). The pack fee was recorded on the deal jacket as part of total cost. There was no supporting documentation substantiating the business purpose for the pack fee per IRC section 162. The total pack fees were added to total net profit as a separate line item.

Based on the database and review of the jackets, 2005 appeared to be the most complete and accurate and thus was used as a base year for determining average wholesale net profit per unit for prior years. The database revealed that for 2004 and 2003 years there were only a very nominal amount of deal jackets for wholesale sales which indicated that the wholesales were not recorded and maintained in deal jackets as in 2005.

In 2005 deal jackets were seized in their original boxes which were labeled as wholesale sales (Box #30, #32, #39, #34, #40). In addition, the deal jackets for the wholesale sales showed that the buyer was generally an auto auction. For the retail sales the buyers were individuals.

To compute Retail sales gross receipts for earlier years, sales records for years 2003 through 2005 were analyzed to calculate an average retail profit amount. These years (2003-2005) were selected to compute average retail profit amounts as these years had the most complete data on retail sales. Once the average retail profit per car was calculated (\$941.33), this amount was multiplied by the actual number of known retail car sales in each earlier year.

Therefore, the 2004 wholesale sales were computed based on records of known wholesales in 2003. The known wholesales in 2003 were obtained from a binder of handwritten entries of sales to various auto auctions. The binder was recovered from the taxpayer's residence during the search warrants. Only the sales price per vehicle was recorded. Purchase price was not recorded. In 2003, total units sold (wholesale) were 1046 for a total sale price of \$3,511,377. For 2002, total units sold (wholesale) were 777 for a total sale price of \$2,526,290.

GROSS PROFIT AND GROSS PROFIT %

1996 – Total Wholesale (W/S) and Retail (R/S) car jackets were obtained however actual sales price, cost of sale, and car profit was not computed. Alternatively gross profit was computed using the summed total of retail (R/S) and whole sale (W/S) car jacket and multiplying by Average R/S profit from 2003 – 2005 and the 2005 average W/S profit.

Retail Sales = 202 car jackets * Average Retail profit for 2003 – 2005 \$941.33 =
\$190,148.66
Plus Pack Fees deducted for all Retail Sales = 202 retail car jackets * \$350 = \$70,700
Wholesale Sales = 90 car jackets * Average Wholesale profit 2005 \$631.84 =
\$56,865.60
Total Gross Profit = Sum of Retail Sales, Pack Fees, and Wholesale Sales =
\$317,714.26

1997 – Total Wholesale (W/S) and Retail (R/S) car jackets were obtained however actual sales price, cost of sale, and car profit was not computed. Alternatively gross profit was computed using the summed total of retail (R/S) and whole sale (W/S) car jacket and multiplying by Average R/S profit from 2003 – 2005 and the 2005 average W/S profit.

Retail Sales = 250 car jackets * Average Retail profit for 2003 – 2005 \$941.33 =
\$235,332.50
Plus Pack Fees deducted for all Retail Sales = 250 retail car jackets * \$350 = \$87,500
Wholesale Sales = 112 car jackets * Average Wholesale profit 2005 \$631.84 =
\$70,766.08
Total Gross Profit = Sum of Retail Sales, Pack Fees, and Wholesale Sales =
\$393,598.58

1998 – No actual data was obtained however the taxpayer was in business in 1997 and 1999 and it is reasonable to assume the business was in operation during tax year 1998. Therefore Gross Sales were estimated in 1998 by using the total jackets/car sold in 1997 and using reasonable percentages of 55% retail and 45% wholesale. Gross profit was then arrived at by 1) multiplying retail jackets by the average retail profit over tax years 2003 – 2005 plus+ 2) whole sale jackets multiplied by the average wholesale profit for tax year 2005.

Retail Sales = 199 car jackets * Average Retail profit for 2003 – 2005 \$941.33 =
\$187,324.67
Plus Pack Fees deducted for all Retail Sales = 199 retail car jackets * \$350 =
\$69,650.00
Wholesale Sales = 163 car jackets * Average Wholesale profit 2005 \$631.84 =
\$102,989.92
Total Gross Profit = Sum of Retail Sales, Pack Fees, and Wholesale Sales =
\$359,964.60

1999 – Total Wholesale (W/S) and Retail (R/S) car jackets were obtained however actual sales price, cost of sale, and car profit was not computed. Alternatively gross profit was computed using the summed total of retail (R/S) and whole sale (W/S) car jacket and multiplying by Average R/S profit from 2003 – 2005 and the 2005 average W/S profit.

Retail Sales = 401 car jackets * Average Retail profit for 2003 – 2005 \$941.33 =
 \$377,473.33
 Plus Pack Fees deducted for all Retail Sales = 401 retail car jackets * \$350 =
 \$140,350.00
 Wholesale Sales = 329 car jackets * Average Wholesale profit 2005 \$631.84 =
 \$207,875.36
 Total Gross Profit = Sum of Retail Sales, Pack Fees, and Wholesale Sales =
 \$725,698.69

2000 – Total Wholesale (W/S) and Retail (R/S) car jackets were obtained however actual sales price, cost of sale, and car profit was not computed. Alternatively gross profit was computed using the summed total of retail (R/S) and whole sale (W/S) car jacket and multiplying by Average R/S profit from 2003 – 2005 and the 2005 average W/S profit.

Retail Sales = 148 car jackets * Average Retail profit for 2003 – 2005 \$941.33 =
 \$139,316.84
 Plus Pack Fees deducted for all Retail Sales = 148 retail car jackets * \$350 =
 \$51,800.00
 Wholesale Sales = 826 car jackets * Average Wholesale profit 2005 \$631.84 =
 \$521,899.84
 Total Gross Profit = Sum of Retail Sales, Pack Fees, and Wholesale Sales =
 \$713,016.68

2001 – Total Wholesale (W/S) and Retail (R/S) car jackets were obtained however actual sales price, cost of sale, and car profit was not computed. Alternatively gross profit was computed using the summed total of retail (R/S) and whole sale (W/S) car jacket and multiplying by Average R/S profit from 2003 – 2005 and the 2005 average W/S profit.

Retail Sales = 195 car jackets * Average Retail profit for 2003 – 2005 \$941.33 =
 \$183,559.35
 Plus Pack Fees deducted for all Retail Sales = 195 retail car jackets * \$350 =
 \$68,250.00
 Wholesale Sales = 243 car jackets * Average Wholesale profit 2005 \$631.84 =
 \$153,537.12
 Total Gross Profit = Sum of Retail Sales, Pack Fees, and Wholesale Sales =
 \$405,346.47

2002 – Total Wholesale (W/S) and Retail (R/S) car jackets were obtained however actual sales price, cost of sale, and car profit was not computed. Alternatively gross profit was computed using the summed total of retail (R/S) and whole sale (W/S) car jacket and multiplying by Average R/S profit from 2003 – 2005 and the 2005 average W/S profit.

Retail Sales = 508 car jackets * Average Retail profit for 2003 – 2005 \$941.33 =
 \$478,195.64
 Plus Pack Fees deducted for all Retail Sales = 508 retail car jackets * \$350 =
 \$177,800.00
 Wholesale Sales = 1083 car jackets * Average Wholesale profit 2005 \$631.84 =
 \$684,282.72
 Total Gross Profit = Sum of Retail Sales, Pack Fees, and Wholesale Sales =
 \$1,340,278.36

2003 - For Tax year 2003 total retail sales were arrived at using actual figures for retail sales (R/S). The total Car Gross profit is \$563,828. For tax year 2003 Whole Sale (W/S) figures were arrived at by totaling W/S car jackets and using the 2005 W/S average profit per unit of \$631.83. The 2005 W/S profit per unit was used as the most conservative estimate as it appears the complete records were obtained for tax year 2005.

Retail Sales = Total Retail Sales \$1,675,195 – Cost \$1,111,367.75 = \$563,827.25.
 Plus Pack Fees deducted for all Retail Sales = 448 retail car jackets * \$400 =
 \$179,200.00
 Wholesale Sales = 1046 car jackets * Average Wholesale profit 2005 \$631.84 =
 \$660,904.64
 Total Gross Profit = Sum of Retail Sales, Pack Fees, and Wholesale Sales =
 \$1,403,931.68

2004 – Gross profit for 2004 was arrived at using a % for whole sales as these jackets were not obtained. The percentage was arrived at using the 2003 % of whole sales out of total sales. The total retail units sold in 2004 was divided by this % to arrive at total whole sale units sold in 2004. The total W/S units were then multiplied by the 2005 W/S average profit/unit to arrive at Gross Profit. The total R/S units were determined using actual sales of vehicles during 2004 obtained from actual car jackets.

Retail Sales = Total Retail Sales \$1,721,878 – Cost \$1,113,630 = \$608,248.60.
 Plus Pack Fees identified with actual records = **473** retail car jackets * \$400 = **\$189,200**
 Wholesale Sales = 961 car jackets (based on Total retail units 2004/2003 % of W/S units) * Average Wholesale profit 2005 \$631.84 = \$607,198.24
 Total Gross Profit = Sum of Retail Sales, Pack Fees, and Wholesale Sales =
 \$1,404,647

2005 – Gross profit for 2005 was arrived at using actual figures obtained from all car sales jackets (Whole Sale and Retail).

Total sales price \$9,894,735.66 – cost of vehicles \$8,376,193.38 = car profit
 \$1,518,542.28 – commissions paid \$61,971.83 = Gross Profit \$1,456,570
 Plus Pack Fees identified with actual records = 437 retail car jackets * \$400 =
 \$174,800.00
 Total Gross Profit = \$1,631,370

GROSS RECEIPTS

Gross Receipts was determined taking the overall Gross profit for tax years 1996 – 2002 divided by the gross profit % for 2005. The gross profit % for 2005 is 12.33%.

1996 = $317,714.26 / .1233 = \$2,576,758$
 1997 = $393,598.58 / .1233 = \$3,192,203$
 1998 = $359,964.6 / .1233 = \$2,919,421$
 1999 = $725,698.69 / .1233 = \$5,885,634$
 2000 = $713,016.68 / .1233 = \$5,782,779$
 2001 = $405,346.47 / .1233 = \$3,287,482$
 2002 = $1,340,278.36 / .1233 = \$10,870,060$
 2003 = Actual retail sales \$1,675,195.43 + (W/S \$660,904 / .1233 = \$5,360,130) =
 \$7,035,325
 2004 = Actual retail sales \$1,721,878.60 + (W/S \$608,248.60 / .1233 = \$4,933,079) =
 \$6,654,957.00
 2005 = Actual gross receipts of \$9,894,735.66

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	MFS	MFS
	1996	1997
Sch C Gross Profit	317,714	393,599
SE AGI		
Adjustment	(8,142)	(9,326)
Standard		
Deduction	(3,350)	(3,450)
Itemized Ded.	-0-	-0-
Exemptions	-0-	-0-
Total Adjustments	306,222	380,823
Taxable Income Per Return	-0-	-0-
Corrected Taxable Income	<u>\$306,222</u>	<u>\$380,823</u>
TAX:		
Tax	108,764	137,961
Self Employment Tax	<u>16,284</u>	<u>18,651</u>
Total Corrected Tax	125,048	156,612
Tax per Return	<u>-0-</u>	<u>-0-</u>
TAX DEFICIENCY	<u>\$125,048</u>	<u>\$156,612</u>
PENALTIES:		
Delinquency - IRC 6651(a)(1)	-0-	-0-
Delinquency - IRC 6651(a)(2)	31,262	39,153
Estimated Tax - IRC 6654	6,656	8,379
Delinquency IRC 6651(f)	90,660	113,544
TOTAL PENALTIES	<u>128,578</u>	<u>161,076</u>
INTEREST:	<u>225,093</u>	<u>231,253</u>
Computed thru	08/22/06	

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	MFS 1998	MFS 1999
Sch C Gross Profit	359,964	725,699
SE AGI		
Adjustment	(9,061)	(14,219)
Standard		
Deduction	(3,550)	(3,600)
Itemized Ded.	-0-	-0-
Exemptions	-0-	-0-
Total Adjustments	347,353	707,880
Taxable Income Per Return	-0-	-0-
Corrected Taxable Income	<u>\$347,353</u>	<u>\$707,880</u>
TAX:		
Tax	124,354	266,901
Self Employment Tax	<u>18,122</u>	<u>28,438</u>
Total Corrected Tax	142,476	295,339
Tax per Return	<u>-0-</u>	<u>-0-</u>
TAX DEFICIENCY	<u>\$142,476</u>	<u>\$295,339</u>
PENALTIES:		
Fraud IRC 6663	-0-	-0-
Delinquency - IRC 6651(a)(1)	-0-	-0-
Delinquency - IRC 6651(a)(2)	35,619	73,835
Estimated Tax - IRC 6654	6,519	14,293
Delinquency IRC 6651(f)	103,295	214,121
TOTAL PENALTIES	<u>\$145,434</u>	<u>\$302,249</u>
INTEREST:	<u>\$173,695</u>	<u>\$287,040</u>
Computed thru	08/22/06	

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	MFS	MFS
	2000	2001
Sch C Gross Profit	713,017	405,346
SE AGI		
Adjustment	(14,272)	(10,413)
Standard		
Deduction	(3,675)	(3,800)
Itemized Ded.	-0-	-0-
Exemptions	-0-	-0-
Total Adjustments	695,070	391,133
Taxable Income Per Return	-0-	-0-
Corrected Taxable Income	<u>\$695,070</u>	<u>\$391,133</u>
TAX:		
Tax	261,582	138,654
Self Employment Tax	<u>28,544</u>	<u>20,825</u>
Total Corrected Tax	290,126	159,479
Tax per Return	<u>-0-</u>	<u>-0-</u>
TAX DEFICIENCY	<u><u>\$290,126</u></u>	<u><u>\$159,479</u></u>
PENALTIES:		
Fraud IRC 6663	-0-	-0-
Delinquency - IRC 6651(a)(1)	-0-	-0-
Delinquency - IRC 6651(a)(2)	72,532	39,870
Estimated Tax - IRC 6654	15,497	6,373
Delinquency IRC 6651(f)	210,341	115,622
TOTAL PENALTIES	<u><u>\$298,370</u></u>	<u><u>\$161,865</u></u>
INTEREST:	<u><u>\$208,854</u></u>	<u><u>\$86,070</u></u>
Computed thru	08/22/06	

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	MFS	MFS
	2002	2003
Sch C Gross Profit	1,340,278	1,403,932
SE AGI		
Adjustment	(23,211)	(24,194)
Standard		
Deduction	(3,925)	(4,750)
Itemized Ded.	-0-	-0-
Exemptions	-0-	-0-
Total Adjustments	1,313,142	1,374,988
Taxable Income Per Return	-0-	-0-
Corrected Taxable Income	<u>\$1,313,142</u>	<u>\$1,374,988</u>
TAX:		
Tax	492,252	468,849
Self Employment Tax	46,422	48,387
Total Corrected Tax	538,674	517,236
Tax per Return	-0-	-0-
TAX DEFICIENCY	<u>\$538,674</u>	<u>\$517,236</u>
PENALTIES:		
Fraud IRC 6663	-0-	-0-
Delinquency - IRC 6651(a)(1)	-0-	-0-
Delinquency - IRC 6651(a)(2)	110,428	74,999
Estimated Tax - IRC 6654	18,001	13,536
Delinquency IRC 6651(f)	390,539	374,996
TOTAL PENALTIES	<u>\$518,967</u>	<u>\$463,531</u>
INTEREST:	<u>\$210,605</u>	<u>\$144,657</u>
Computed thru	08/22/06	

Bobby Ephrem

	MFS	MFS
	2004	2005
Sch C Gross Profit	1,404,647	1,631,370
SE AGI		
Adjustment	(24,259)	(27,426)
Standard		
Deduction	(4,850)	(5,000)
Itemized Ded.	-0-	-0-
Exemptions	-0-	-0-
Total Adjustments	1,375,538	1,598,944
Taxable Income Per Return	-0-	-0-
Corrected Taxable Income	<u>\$1,375,538</u>	<u>\$1,598,944</u>
TAX:		
Tax	468,760	546,662
Self Employment Tax	<u>48,518</u>	<u>54,851</u>
Total Corrected Tax	517,278	601,513
Tax per Return	<u>-0-</u>	<u>-0-</u>
TAX DEFICIENCY	<u>\$517,278</u>	<u>\$601,513</u>
PENALTIES:		
Fraud IRC 6663	-0-	-0-
Delinquency - IRC 6651(a)(1)	-0-	-0-
Delinquency - IRC 6651(a)(2)	43,969	15,038
Estimated Tax - IRC 6654	15,015	24,128
Delinquency IRC 6651(f)	375,027	436,097
TOTAL PENALTIES	<u>\$434,010</u>	<u>\$475,262</u>
INTEREST:	<u>\$89,793</u>	<u>\$27,932</u>
Computed thru	08/22/06	